

Financial Statements For the Year Ended June 30, 2020

(With Independent Auditors' Report Thereon)

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Commissioners
Strafford Regional Planning Commission

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities and the major fund of Strafford Regional Planning Commission (the Commission), as of and for the year ended June 30, 2020 and the related notes to financial statements, which collectively comprise the Commission's basic financial statements as listed in the Table of Contents.

#### Management's Responsibility for the Financial Statements

The Commission's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditors' Responsibility**

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the



appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the major fund of Strafford Regional Planning Commission, as of June 30, 2020, and the respective changes in financial position, for the year then ended in conformity with accounting principles generally accepted in the United States of America.

#### **Other Matters**

# Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

Manchester, New Hampshire

Melanson

November 20, 2020

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of Strafford Regional Planning Commission (the Commission), we offer readers this narrative overview and analysis of the financial activities of the Commission for the fiscal year ended June 30, 2020.

#### **Overview of the Financial Statements**

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to financial statements.

#### **Government-wide Financial Statements**

The government-wide financial statements are designed to provide readers with a broad overview of our finances in a manner similar to a private-sector business.

The Statement of Net Position presents information on all assets, liabilities, and deferred outflows/inflows of resources, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether financial position is improving or deteriorating.

The Statement of Activities presents information showing how the Commission's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods.

#### **Fund Financial Statements**

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. The accounts of the Commission are reported as governmental funds.

#### **Governmental Funds**

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating the Commission's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the Commission's near-term financing decisions. Reconciliations to facilitate this comparison between governmental funds and governmental activities are provided.

#### **Notes to Financial Statements**

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

# **Financial Highlights**

- As of the close of the current fiscal year, total assets exceeded liabilities and deferred inflows by \$96,095 (i.e., net position), a change of \$50,880 in comparison to the prior fiscal year.
- As of the close of the current fiscal year, governmental funds reported an ending fund balance of \$124,689, a change of \$57,258 in comparison to the prior fiscal year.
- As of the close of the current fiscal year, unassigned fund balance for the General Fund was \$117,864, a change of \$57,071 in comparison to the prior fiscal year.

#### **Government-Wide Financial Analysis**

The following is a summary of condensed government-wide financial data for the current and prior fiscal years.

		2020		<u>2019</u>
Current assets	\$	235,250	\$	202,754
Noncurrent assets	_	22,466	_	
Total assets		257,716		202,754
Current liabilities		70,000		79,878
Noncurrent liabilities	_	46,755		22,216
Total liabilities		116,755		102,094
Deferred inflows of resources		44,866		55,445
Net investment in capital assets		4,102		-
Unrestricted net position		91,993	_	45,215
Total net position	\$_	96,095	\$	45,215

As noted earlier, net position may serve over time as a useful indicator of financial position. At the close of the most recent fiscal year, total net position was \$96,095 a change of \$50,880 from the prior fiscal year.

A portion of net position, \$4,102, reflects our investment in capital assets (e.g., equipment and vehicles), less any related debt used to acquire those assets that is still outstanding. These capital assets are used to provide services; consequently, these assets are not available for future spending. The remaining balance of unrestricted net position of \$91,993 may be used to meet the Commission's ongoing obligations.

Change in net position of the Commission's governmental activities for the current and prior fiscal years are as follows:

		<u>2020</u>	<u>2019</u>
Revenues:			
Program revenues:			
Operating grants and contributions	\$	793,793	\$ 769,896
General revenues:			
Local dues		115,680	117,049
Investment income		260	287
Miscellaneous	_	270	 2,462
Total revenues		910,003	889,694
Expenses:			
Bad debt expense		-	20
Depreciation		478	-
Dues and subscriptions		4,641	5,302
Employee benefits and taxes		124,375	118,180
Equipment, rentals, maintenance, and support		30,591	29,320
Insurance		5,299	5,051
Internet		440	1,026
Legal and professional		8,290	10,965
Library expense		1,740	1,834
Meetings		961	2,960
Miscellaneous		28	5
Office expense		3,423	956
Postage		397	403
Printing and reproduction		1,711	1,218
Rent		30,000	30,000
Salaries and wages		544,210	524,066

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		<u>2020</u>	<u>2019</u>
Supplies		2,321	1,339
Technical and professional services		74,568	151,727
Telephone		7,958	2,419
Training		3,473	4,905
Travel	-	14,219	14,359
Total expenses	_	859,123	 906,055
Change in net position		50,880	(16,361)
Net position - beginning of year	_	45,215	 61,576
Net position - end of year	\$	96,095	\$ 45,215

Governmental activities for the year resulted in a change in net position of \$50,880. Key elements of this change are as follows:

General Fund operating results	\$	57,258
Purchase of capital assets, net of capital lease proceeds		4,143
Depreciation expense in excess of principal debt service		(41)
Change in compensated absences liability	_	(10,480)
Total	\$_	50,880

The Commission's current year General Fund operating results of \$57,258 is a result of the following:

- Unexpended local dues over the course if the fiscal year of approximately \$15,000.
- Restructuring of several software licenses that reduced expenses by approximately \$8,000.
- Reduction of project specific contractor costs.

# Financial Analysis of the Commission's Funds

As noted earlier, fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements.

#### **Governmental Funds**

The focus of governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing financing requirements. In particular, fund balance may serve as a useful measure of the Commission's net resources available for spending at the end of the fiscal year.

#### General Fund

The General Fund is the chief operating fund. At the end of the current fiscal year, unassigned fund balance of the General Fund was \$117,864, while total fund balance was \$124,689. As a measure of the General Fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to General Fund expenditures. Refer to the table below.

				Percentage of General
General Fund	<u>6/30/20</u>	6/30/19	<u>Change</u>	Fund Expenditures*
Unassigned fund balance	\$ 117,864	\$ 60,793	\$ 57,071	13.82%
Total fund balance	\$ 124,689	\$ 67,431	\$ 57,258	14.62%

<sup>\*</sup>Expenditure amounts used to calculate the above percentages have been adjusted to exclude the proceeds of capital lease of \$18,801.

#### **Capital Assets and Debt Administration**

#### **Capital Assets**

Total investment in capital assets for governmental activities at fiscal year-end amounted to \$22,466 (net of accumulated depreciation). This investment in capital assets includes equipment and vehicles. Major capital asset events during the current fiscal year included the purchase of a van through a capital lease.

Additional information on capital assets can be found in the notes to the financial statements.

#### Long-term Debt

At the end of the current fiscal year, total debt outstanding (e.g., capital lease payable) was \$18,364, all of which was backed by the full faith and credit of the Commission.

Additional information on long-term debt can be found in the notes to the financial statements.

#### **Requests for Information**

This financial report is designed to provide a general overview of Strafford Regional Planning Commission's finances for all those with an interest in the Commission's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Strafford Regional Planning Commission
150 Wakefield Street, Suite 12
Rochester, New Hampshire 03867

# Statement of Net Position June 30, 2020

	Governmenta <u>Activities</u>
Assets	
Current Assets:  Cash and short-term investments	\$ 109,598
Accounts receivable	118,827
Prepaid expenses	6,825
Total Current Assets	235,250
Noncurrent Assets: Capital assets, net of accumulated depreciation	22,466
Total Noncurrent Assets	22,466
Total Assets	257,716
Liabilities	
Current Liabilities:	
Accounts payable	933
Accrued expenses	44,710
Advance receipts Current portion of capital lease payable	20,052 4,305
Total Current Liabilities	70,000
Noncurrent Liabilities:	2,222
Capital lease payable, net of current portion	14,059
Compensated absences	32,696
Total Noncurrent Liabilities	46,755
Total Liabilities	116,755
Deferred Inflows of Resources	
Local dues in advance	44,866
Total Deferred Inflows of Resources	44,866
Net Position	
Net investment in capital assets	4,102
Unrestricted	91,993
Total Net Position	\$ <u>96,095</u>

The accompanying notes are an integral part of these financial statements.

# Statement of Activities For the Year Ended June 30, 2020

			Net (Expenses)
		Program Revenues	Revenues and
		Operating Grants and	Change in
	<u>Expenses</u>	<u>Contributions</u>	Net Position
Governmental Activities Planning services	\$ 859,123	\$ 793,793	\$ (65,330)
Total Governmental Activities	\$ 859,123	\$ 793,793	(65,330)
	General Rever	nues:	
	Local dues		115,680
	Investment i		260
	Miscellaneo	us	270
	Total General I	Revenues	116,210
	Change in Ne	et Position	50,880
	Net Position:		
	Beginning of	year	45,215
	End of year		\$ 96,095

# Governmental Funds Balance Sheet June 30, 2020

Assets		General <u>Fund</u>
Cash and short-term investments Accounts receivable Prepaid expenses	\$_	109,598 118,827 6,825
Total Assets	\$_	235,250
Liabilities Accounts payable Accrued expenses	\$	933 44,710
Advance receipts	_	20,052
Total Liabilities		65,695
Deferred Inflows of Resources Local dues in advance		44,866
Fund Balances  Nonspendable for prepaid expenses  Unassigned	_	6,825 117,864
Total Fund Balances	_	124,689
Total Liabilities, Deferred Inflows of Resources, and Fund Balances	\$_	235,250

The accompanying notes are an integral part of these financial statements.

Reconciliation of Total Governmental Fund Balances to Net Position of Governmental Activities in the Statement of Net Position June 30, 2020

Governmental fund balances	\$	124,689
Capital assets used in governmental activities are not financial resources and, therefore, are not reported in governmental funds.		22,466
Long-term liabilities are not due and payable in the current period and, therefore, are not reported in governmental funds.		
Compensated absences		(32,696)
Capital lease payable	_	(18,364)
Net position of governmental activities	\$	96,095

# Governmental Funds Statement of Revenues, Expenditures, and Changes in Fund Balances For the Year Ended June 30, 2020

Revenues		General <u>Fund</u>
Government grants and contracts Local dues Investment income Miscellaneous	\$	793,793 115,680 260 270
Total Revenues		910,003
Expenditures  Dues and subscriptions  Employee benefits and taxes  Equipment, rentals, maintenance, and support  Insurance Internet  Legal and professional  Library expense  Meetings  Miscellaneous  Office expense  Postage  Printing and reproduction  Rent  Salaries and wages  Supplies  Technical and professional services  Telephone  Training  Travel		4,641 124,375 53,972 5,299 440 8,290 1,740 961 28 3,423 397 1,711 30,000 533,730 2,321 74,568 7,958 3,473 14,219
Total Expenditures	_	871,546
Other Financing Sources (Uses) Proceeds of capital lease		18,801
Total Other Financing Sources (Uses)	-	18,801
Change in Fund Balance	-	57,258
Fund Balance, Beginning of Year		67,431
Fund Balance, End of Year	\$	124,689
Tana balance, End of Teal	~ =	12 1,003

The accompanying notes are an integral part of these financial statements.

Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds to the Statement of Activities For the Year Ended June 30, 2020

Change in fund balance - governmental funds	\$	57,258
Governmental funds report capital outlays are expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense:		
Purchase of capital assets		22,944
Depreciation expense		(478)
The issuance of long-term debt (e.g., capital lease payable) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources of governmental funds. Neither transaction, however, has any effect on net position:		
Proceeds of capital lease payable		(18,801)
Repayments of capital lease payable		437
Some expenses reported in the Statement of Activities, such as compensated absences, do not require the use of current financial resources and, therefore, are not reported as expenditures in		
governmental funds.	_	(10,480)
Change in net position - governmental activities	\$_	50,880

**Notes to Financial Statements** 

#### 1. Summary of Significant Accounting Policies

The accounting policies of Strafford Regional Planning Commission (the Commission) conform to Generally Accepted Accounting Principles (GAAP) as applicable to governmental units. The following is a summary of significant accounting policies:

### Reporting Entity

Strafford Regional Planning Commission is a special-purpose public agency, established pursuant to New Hampshire RSA 36:45-53, governed by a member elected Board of Commissioners. Its purpose is (1) to provide regional planning services in order to prepare and maintain a coordinated plan for development of the region (taking into account present and future needs) with a view toward encouraging the most appropriate use of land, and (2) to provide technical planning assistance to local governments.

On May 30, 2000, the State of New Hampshire enacted Chapter Law 200:1 (codified in RSA 36) entitled "Regional Planning Commissions" with an effective date of July 29, 2000. The law specifically re-enacts the status of Regional Planning Commissions as "political subdivisions" of the State of New Hampshire. The law also: amends the purpose therein (RSA 36:45); amends the formation and representative of its members (RSA 36:46); and specifically defined its finances (RSA 36:49).

As required by Generally Accepted Accounting Principles, these financial statements present the Commission and applicable component units for which the Commission is considered to be financially accountable. In fiscal year 2020, it was determined that no entities met the required GASB 14 (as amended) criteria of component units.

#### Government-wide and Fund Financial Statements

Government-wide Financial Statements

The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) report information on all of the nonfiduciary activities of the Commission.

The Statement of Activities demonstrates the degree to which direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include grants and contributions that are restricted to meeting the operational or capital requirements of a particular function. Local dues and other items not properly included among program revenues are reported instead as general revenues.

#### Fund Financial Statements

Separate financial statements are provided for governmental funds. The Commission has one governmental fund, the General Fund.

# Measurement Focus, Basis of Accounting, and Financial Statement Presentation

#### Government-wide Financial Statements

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Amounts reported as program revenues include operating grants and contributions. Grants and similar items are recognized as revenue as soon as all the eligibility requirements imposed by the provider have been met. Amounts reported as program revenues include operating grants and contributions. Internally dedicated resources are reported as general revenues rather than as program revenues. Likewise, general revenues include local dues.

#### Fund Financial Statements

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, certain expenditures, such as claims and judgments and compensated absences, are recorded as expenditures only when payment is due.

#### Cash and Investments

Cash balances are invested to the extent available, and interest earnings are recognized in the General Fund. Deposits with financial institutions consist of deposits in checking and savings accounts.

#### **Capital Assets**

Capital assets, which include equipment and vehicles, are reported in the government-wide financial statements. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated acquisition value at the date of donation. The costs of normal maintenance and repairs that do not add to the value of an asset or materially extend assets' lives are not capitalized. Capital assets are depreciated using the straight-line method over the estimated useful lives of the respective assets.

#### **Compensated Absences**

It is the Commission's policy to permit employees to accumulate earned but unused vacation benefits. All vested vacation pay is accrued when incurred in the government-wide financial statements. A liability for these amounts is reported in governmental

funds only if they have matured, for example, as a result of employee resignation and retirements.

#### **Long-term Obligations**

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the Statement of Net Position.

#### **Fund Equity**

Fund equity at the governmental fund financial reporting level is classified as "fund balance". Fund equity for all other reporting is classified as "net position".

#### **Fund Balance**

Generally, fund balance represents the difference between current assets/deferred outflows and current liabilities/deferred inflows. The Commission reserves those portions of fund balance that are legally segregated for a specific future use or which do not represent available, spendable resources and, therefore, are not available for appropriation or expenditure. Unassigned fund balance indicates that portion of fund balance that is available for appropriation in future periods.

The Commission's fund balance classifications are as follows:

- Nonspendable funds are either unspendable in current form (i.e., prepaid items) or can never be spent.
- Restricted funds are used solely for the purpose in which the fund was established. In the case of special revenue funds, these funds are created by statute or otherwise have external constraints on how the funds can be expended.
- Committed funds are reported and expended as a result of motions passed by the highest decision-making authority in the Commission (i.e., the Board of Commissioners).
- Assigned funds are used for specific purposes established by management. These
  funds include encumbrances which have been assigned for specific goods and
  services ordered but not yet received.
- Unassigned funds are available to be spent in future periods.

When an expenditure is incurred that would qualify for payment from multiple fund balance types, the Commission uses the following order to liquidate liabilities: restricted, committed, assigned, and unassigned.

#### **Net Position**

Net position represents the difference between assets/deferred outflows and liabilities/deferred inflows. Net investment in capital assets consist of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction, or improvement of those assets. Net position is

reported as restricted when there are limitations imposed on use either through enabling legislation adopted by the Commission or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. The remaining net position is reported as unrestricted.

#### **Use of Estimates**

The preparation of basic financial statements in conformity with Generally Accepted Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures for contingent assets and liabilities at the date of the basic financial statements and the reported amounts of revenues and expenditures/expenses during the fiscal year. Actual results could vary from estimates that were used.

# 2. Deposits and Investments

#### Custodial Credit Risk – Deposits

Custodial credit risk is the risk that in the event of a bank failure, the Commission's deposits may not be returned. The Commission does not have formal deposit policies related to the custodial credit risk of deposits.

As of June 30, 2020, none of the Commission's bank balance was exposed to custodial credit risk as uninsured or uncollateralized.

#### 3. Accounts Receivable

Receivables are comprised of amounts due from federal, state, and local governments for grants and contractual services. No provision for an allowance has been recorded as management believes receivables to be fully collectable.

#### 4. Capital Assets

Capital asset activity for governmental activities for the year ended June 30, 2020 was as follows:

	I	Beginning						Ending	
	<u>Balance</u>			<u>Increases</u>	<u> </u>	<u>Decreases</u>		<u>Balance</u>	
Capital assets, being depreciated:									
Equipment	\$	19,098	\$	-	\$	(3,353)	\$	15,745	
Vehicles	_	-	_	22,944			_	22,944	
Total capital assets being depreciated		19,098		22,944		(3,353)		38,689	
Less accumulated depreciation	_	(19,098)	_	(478)		3,353	_	(16,223)	
Governmental activities capital assets, net	\$_	-	\$	22,466	\$		\$_	22,466	

# 5. Accrued Expenses

Accrued expenses consist of accrued wages and contractual expenses incurred in fiscal year 2020 and paid in fiscal year 2021.

# 6. Advance Receipts

Advance receipts consist of contract revenues from other governments for use in subsequent fiscal years when contract performance requirements have been met.

# 7. Long-term Debt

# Capital Lease Payable

On June 12, 2020, the Commission entered into a four-year lease agreement for a new vehicle. Future lease obligations are as follows:

<u>Fiscal Year</u>		<u>Amount</u>
2021	\$	5,247
2022		5,247
2023		5,247
2024	,	4,809
Total payments		20,550
Less amounts representing interest		2,186
Present value of minimum lease payments		18,364

Vehicles financed by capital leases totaling \$18,801 are reported in capital assets, net of \$478 accumulated depreciation.

# Changes in General Long-term Liabilities

During the year ended June 30, 2020, the following changes occurred in governmental activities long-term liabilities:

							Less	Equals
		Beginning				Ending	Current	Long-term
		<u>Balance</u>	<u>Additions</u>	Re	ductions	<u>Balance</u>	<u>Portion</u>	<u>Portion</u>
Capital lease payable	\$	-	\$ 18,801	\$	(437)	\$ 18,364	\$ (4,305)	\$ 14,059
Compensated absences	_	22,216	10,480	_	-	32,696	-	32,696
Total	\$	22,216	\$ 29,281	\$_	(437)	\$ 51,060	\$ (4,305)	\$ 46,755

#### 8. Deferred Inflows of Resources

Deferred inflows of resources are the acquisition of net position by the Commission that are applicable to future reporting periods. Deferred inflows of resources have a negative effect on net position, similar to liabilities. As of June 30, 2020, the deferred inflows of resources balance of \$44,866 represents dues collected in advance from member towns for the next fiscal year.

#### 9. Line of Credit

The Commission has a \$100,000 line of credit available, secured by all assets. This line is payable upon demand and requires monthly interest payments on the outstanding balance at a variable rate of the New York Prime Rate as published in the *Wall Street Journal* plus 1%, with an initial rate of 5.25% per annum to adjust daily. This line is renewable annually, and there is a requirement that for 30 days during the year, the line must be \$0. As of June 30, 2020, the Commission had no outstanding balance on the line of credit and did not draw on the line during fiscal year 2020.

# 10. Operating Leases

On August 1, 2017, the Commission entered into a two-year lease agreement for office space with an option to extend for an additional two-year period. Annual lease expenses under this agreement are \$30,000. On August 1, 2019, the Commission entered into a new two-year lease agreement, for the same location and at the same annual amount, with an option to extend for an additional two-year period. Future lease obligations are as follows:

Fiscal Year	<u>Amount</u>
2021	\$ 30,000
2022	2,500
Total	\$ 32,500

#### 11. Retirement Plan

All employees earning more than \$5,000 in the calendar year shall be eligible to participate in the Commission's retirement plan. The retirement plan is a Simple IRA as defined and regulated by the Internal Revenue Service. Participation in the Simple IRA Plan is voluntary. Under this plan, an employee may make salary reduction contributions, not to exceed a statutorily limited percentage. The Commission matches the employee's contribution subject to a maximum of three percent (3%) of the employee's gross compensation. The Commission funds placed in the Simple IRA are in addition to the employee's contribution, are considered an employer contribution, and

are not taxable to the employee unless withdrawn prematurely from the Simple IRA. The Commission's matching contribution for the year ended June 30, 2020 was \$15,018.

# 12. Commitments and Contingencies

#### COVID-19

The COVID-19 outbreak in the United States (and across the globe) has resulted in economic uncertainties. There is considerable uncertainty around the duration and scope of the economic disruption. The extent of the impact of COVID-19 on our operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, impact on organizations served by the Commission, employees, and vendors, all of which are uncertain and cannot be predicted. At this point, the extent to which COVID-19 may impact our financial condition or results of operations is uncertain.

#### Grants

Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount of expenditures which may be disallowed by the grantor cannot be determined at this time, although the Commission expects such amounts, if any, to be immaterial.

#### 13. Concentration of Risk

A material part of the Commission's revenue is dependent upon government sources, the loss of which would have a materially adverse effect on the Commission. During the year ended June 30, 2020, funding from New Hampshire Department of Transportation accounted for 47% of total revenue and 43% of total accounts receivables. During the year ended June 30, 2020, funding from U.S. Economic Development Administration accounted for 13% of total revenue and 5% of total accounts receivables.

#### 14. Subsequent Events

Management has evaluated subsequent events through November 20, 2020 which is the date the financial statements were available to be issued.

#### 15. New Pronouncements

The Governmental Accounting Standards Board (GASB) has issued Statement No. 84, *Fiduciary Activities*, effective for the Commission beginning with its fiscal year ending June 30, 2021. This statement establishes guidance on how to address the categorization of fiduciary activities for financial reporting and how fiduciary activities are to be reported, and may require reclassification of certain funds.

The Governmental Accounting Standards Board (GASB) has issued Statement No. 87, *Leases*, effective for the Commission beginning with its fiscal year ending June 30, 2022. This statement establishes new reporting and disclosure requirements, including the recording of various operating leases in the financial statements.